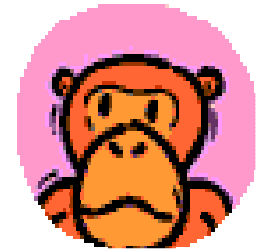




On the Road towards 3rd Generation Universities: University-Industry Collaboration in Finland

Professor Pasi Malinen
D.Sc. (Econ. & Bus. Admn.)
BID Business Innovation and
Development @ UTU

Guidelines for my Presentation



- Basic research is very important
- Education based on research is important
- University autonomy has its importance
- Business is not all that matters
- From University point of view

- Open innovation vs. commercialisation?
- Innovation vs. technology development?
- Does collaboration ruin the science?

Traditional University (1G & 2G)

- Educating clergymen => educating civil servants => educating experts in various fields
- Idealistic university vs. functionalistic university vs. rationalistic university
- University administration (academic qualifications, seniority) vs. university management (management experience and skills)
- Peer review, autonomy



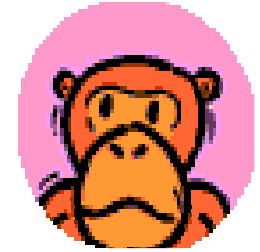
Changes in the University Sector (in Finland)

- New university models
- Bologna Agreement
- Third mission (in addition to research & teaching)
- Polytechnics
- Funding changes:
 - Diminishing public funding
 - Increasing external funding (FP7, EIT,...)
 - Productivity pressures
 - Quantitative measures over qualitative
- Environment changes, industry changes
- Management needs
- Innovation needs



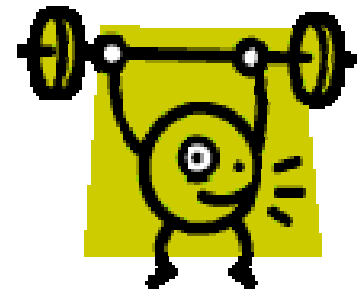
The Finnish Paradox in the Field of Innovation

- The Finnish innovation system development since 1979
- Universities, research units, Science Parks etc.
- Large R&D spending (#3 in the world/capita), TEKES
- Entrepreneurial activity low (GEM)
- Too few research-based innovations
- Too few growth companies in knowledge-intensive areas

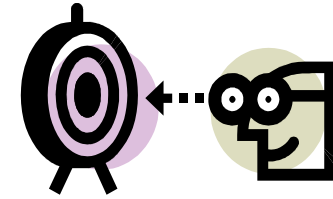


Suggestions to Universities in Innovation System

- More collaboration between various disciplines
- More collaboration with external experts
- Entrepreneurship education, not just B-school functions
- Strategic emphasis on third pillar activities

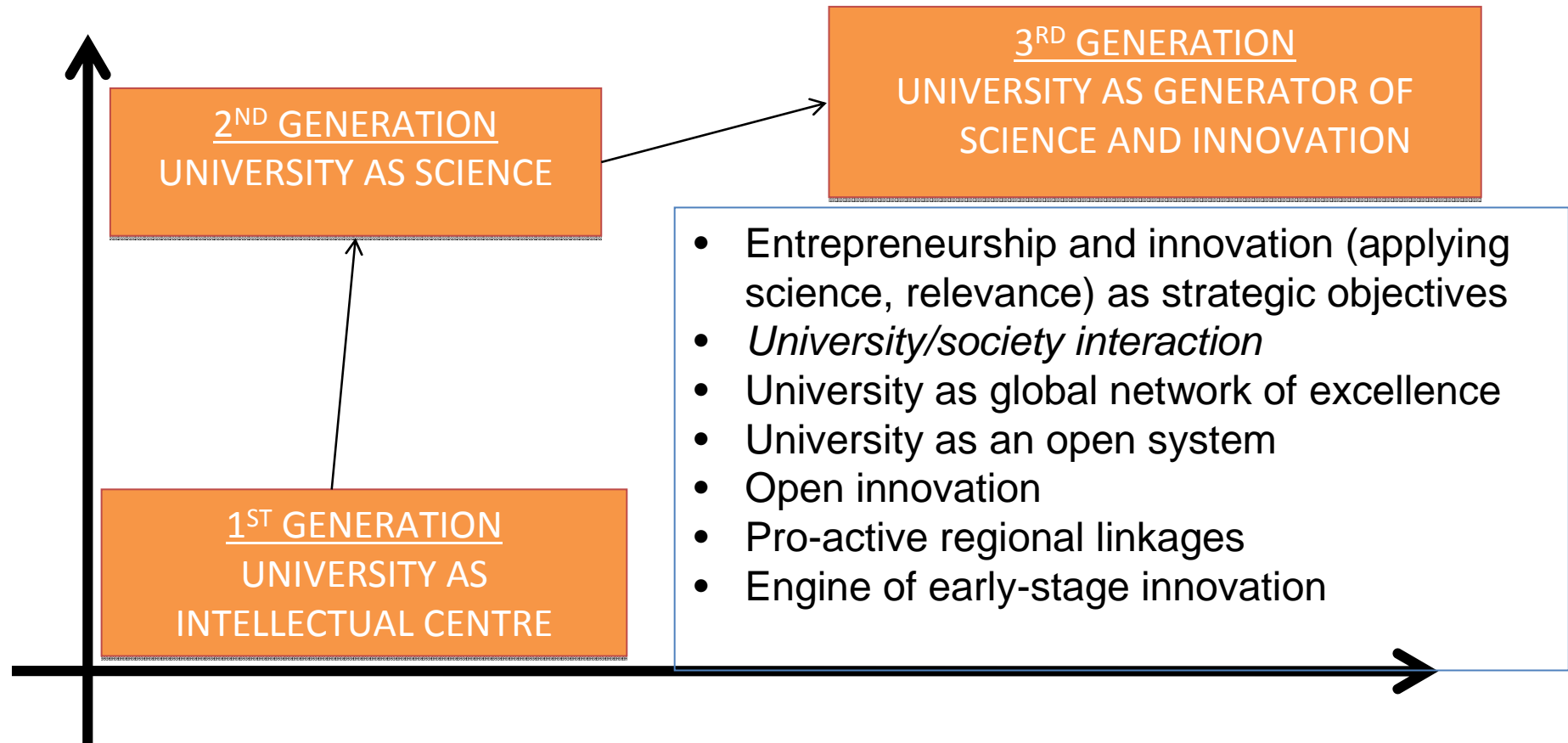
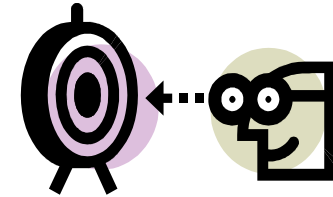


3G/Entrepreneurial University



- Entrepreneurship research
- Small business ideology
- From B-School to I&E-School
- Core competence, specialisation, co-operation
- Cross-disciplinary activities
- Internal ability change, external funding
- Customer, competition, co-operation
- Huge change in university strategy!

3G/Entrepreneurial University



3G University

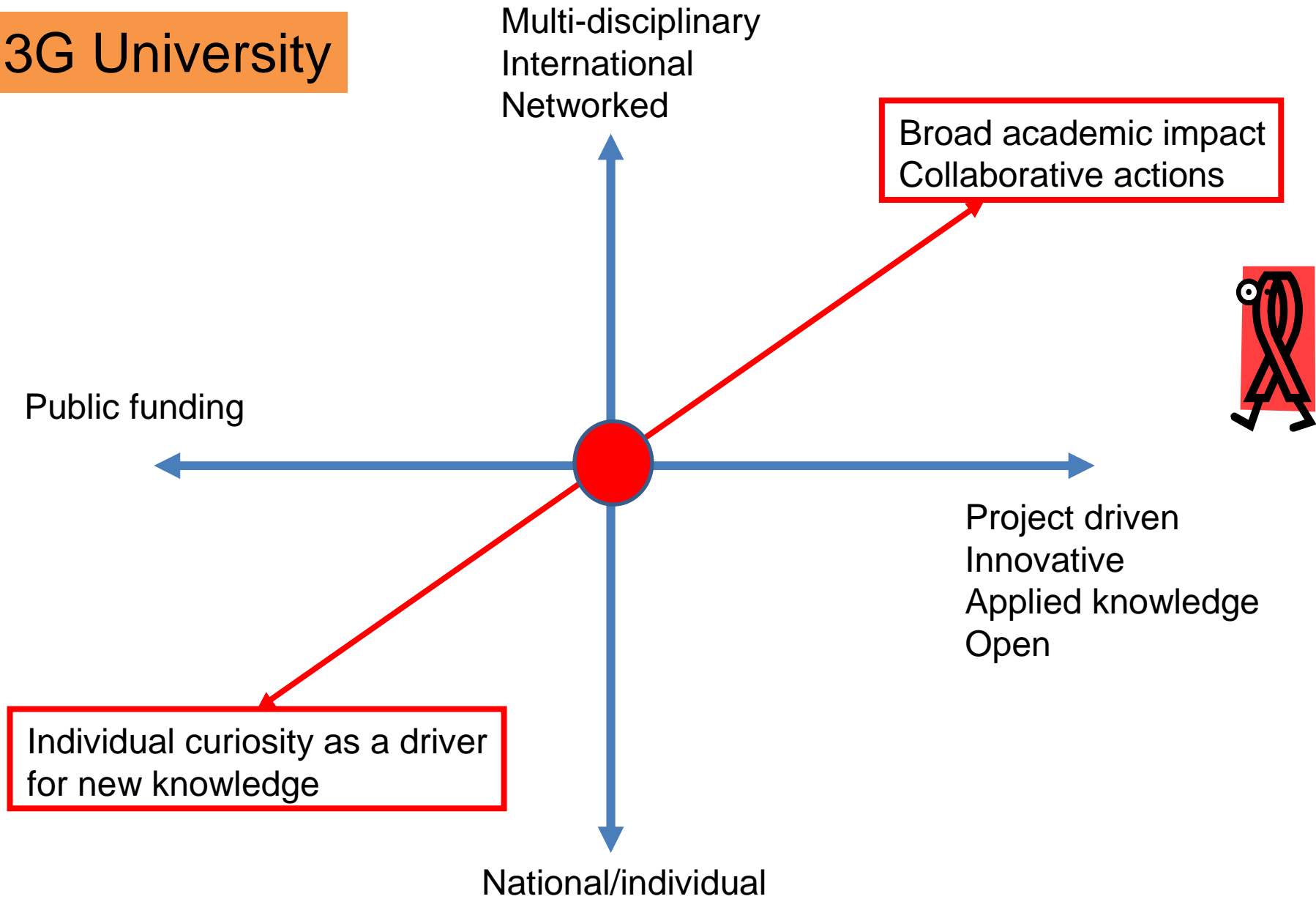
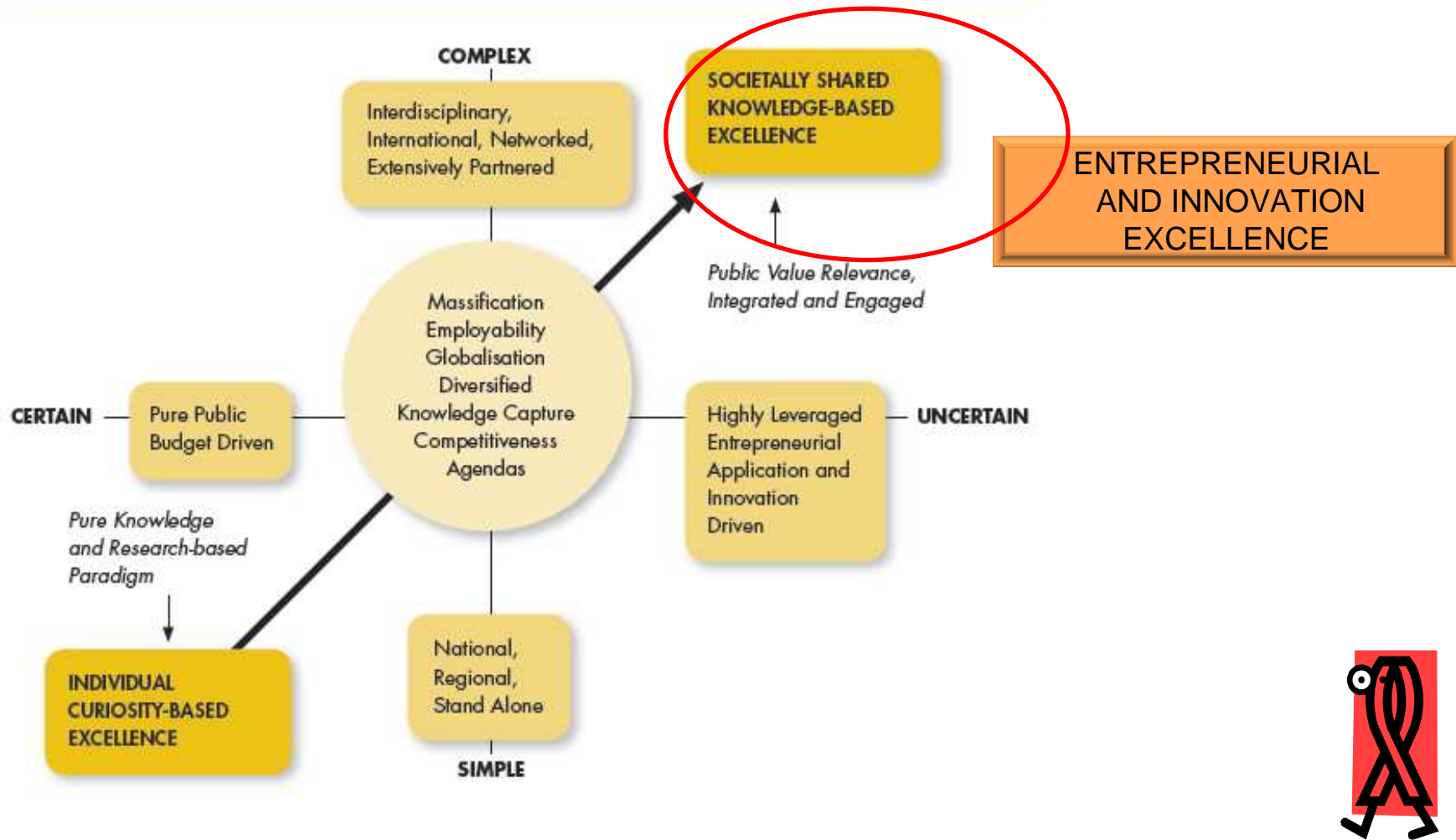


FIGURE 1 - THE CHANGING UNIVERSITY PARADIGM



Acknowledgements to Professor Antti Paasio of the University of Turku Finland who provided the germ of the idea. While the arrows on the Simple/Complex and Certain/Uncertain matrix point in one direction it is possible for a university to move from any one segment to another.



University-Industry Co-operation



INDUSTRY

**Industry formulated R&D
(sub) contracted work**

- Short term focused activities and small projects
- Collection of uncoordinated projects and fragmented overall R&D and knowledgebase formation
- No re-usability for the value chain
- *On-demand product centric work*

Preferred model

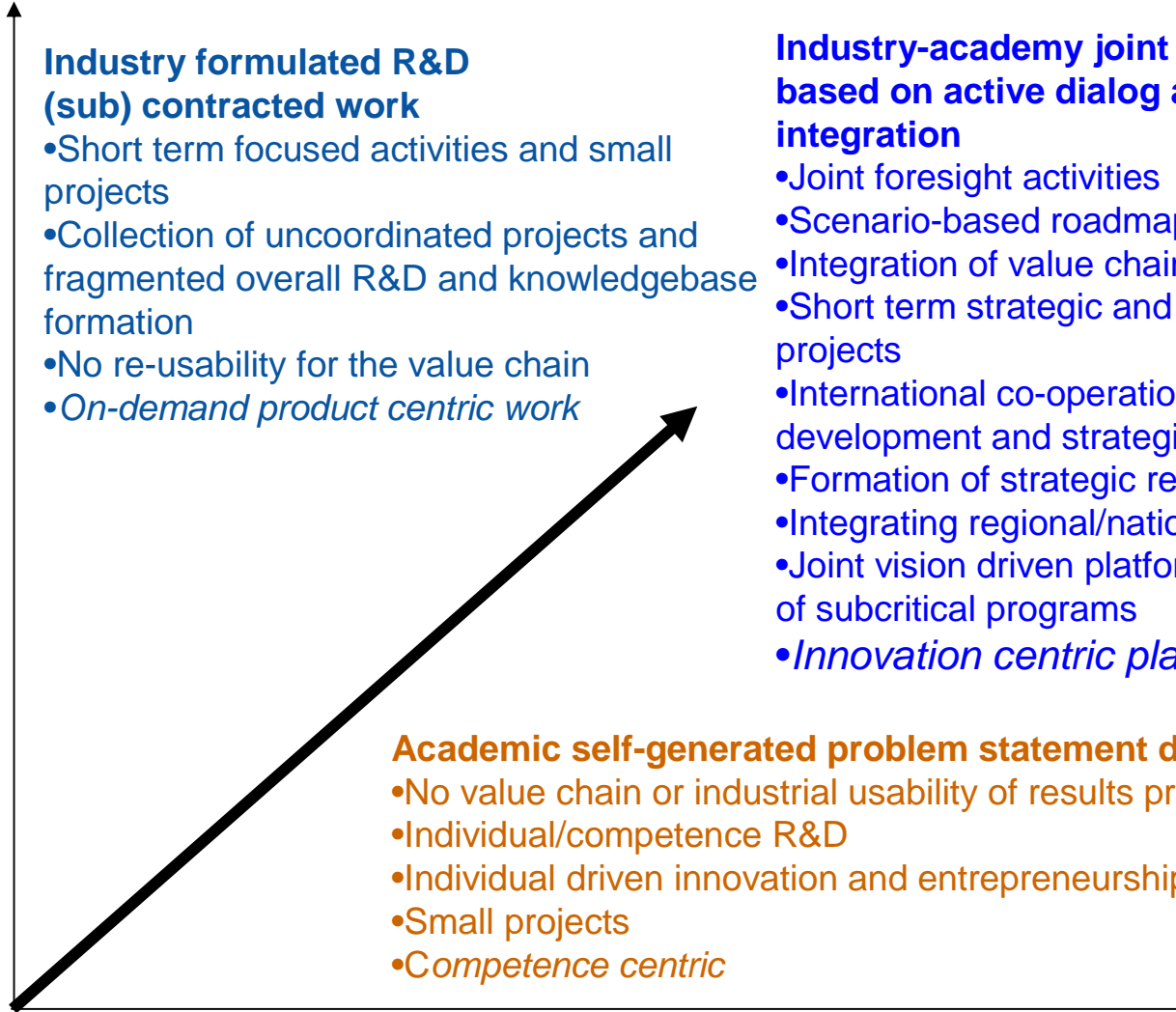
**Industry-academy joint platform
based on active dialog and value chain
integration**

- Joint foresight activities
- Scenario-based roadmaps: *VISION CENTRIC*
- Integration of value chains
- Short term strategic and coordinated R&D projects
- International co-operation for business development and strategic R&D
- Formation of strategic regional platforms
- Integrating regional/national knowledge base
- Joint vision driven platform centric work in form of subcritical programs
- *Innovation centric platform*

Academic self-generated problem statement driven research

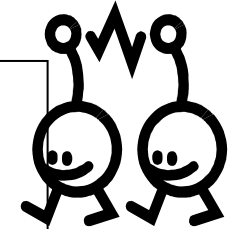
- No value chain or industrial usability of results pre-defined
- Individual/competence R&D
- Individual driven innovation and entrepreneurship
- Small projects
- *Competence centric*

ACADEMY



University-Industry Linkages – Building Collaborative Links with Industry

Internal collaborative reward systems are usually inadequate within the university sector (silos!)



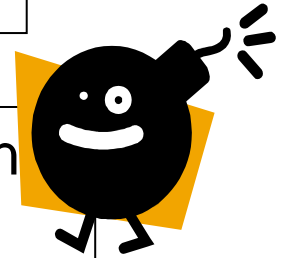
Most common types of industrial linkages are usually research funding and sponsorship of chairs, research centres and researchers

Benefits to working with industry - closer collaboration with firms give researchers the opportunity to focus on real-world problems and to broaden the researchers' experience

Close partnership with industry can also add to the quality of research

University-Industry Linkages – Barriers to Develop Increased Links with Industry

- Lack of internal resources at both an individual and institution level – Problems with fixed funding schemes
- Continued emphasis on traditional outputs for academic work, such as publications
 - Not enough internal university funds to develop industry linkages
- Gap of knowledge by academics & industrialists about each other's organisational cultures
- Gap in the priorities of each partner relative to the research results produced from joint projects
 - Universities are bureaucratic and many firms can have problems in dealing with the labyrinthine procedures of the academic institution (LSEs are bureaucratic, too!)



Conclusions

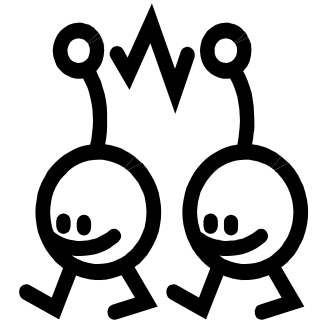
Internal collaboration leads to external
collaboration (no silos!)

Funding pressures increase the need for
collaboration

Industry collaboration is everybody's job!

From technology development to innovation
- relevance

Innovations through cross-disciplinary
actions



“Anyone who has never made a mistake has never tried anything new.”

“Imagination is more important than knowledge.”

